

# 10 REASONS

## Why You Should Buy a New Home vs. an Existing Home

### 1. COMPETITIVE PRICING

Compare prices of existing homes to those of comparably-sized new homes. Northeast Florida is home to many homebuilders who are competing for your business. When builders compete, you win. Most home owners looking to sell their homes cannot offer the incentives builders can to move their property.

### 2. CHOICES

When shopping among existing homes, buyers have to take the previous owner's style into consideration. Do you pay even more to redecorate or do you make do with someone else's choices? A new home, however, provides you with many design, color and material options. Having the luxury to tailor a home to your tastes can be one of the greatest features of buying a new home.

### 3. NEW HOME WARRANTIES

New buyers are assured at least a one-year warranty on the home itself and, in many cases, five years on major appliances. There's no second guessing the work a previous owner might have done or not done.

### 4. HOME LOCATION

Not only do new home buyers get to choose which beautiful new home community they want to live in, they also get to select their individual homesite within that community. Would you prefer your bedroom get the morning or afternoon sun? Would you prefer to live near the park or on a cul de sac?

### 5. LOW MAINTENANCE

Why worry about upgrading or constantly maintaining your home if you don't have to? New homebuilders use the latest and greatest materials that technology can offer. The result? New homes are virtually maintenance-free for many years.

### 6. FLOOR PLANS

Never thought about the convenience of modern floor plans? Take a tour of many existing homes and you'll find bad layouts and wasted or unusable space. New home buyers, however, have a variety of modern layouts and styles to choose from that are suitable to any family. Our builders offer a variety of modern custom options, allowing you to alter the layout.

### 7. ENERGY EFFICIENCY

New homebuilders are required to meet stricter energy codes than in the past, which benefits YOU, the consumer. This is an enormous cost-saving benefit when considering the costs of fuel and energy today. Many existing homes were built when energy codes were either more lenient or nonexistent.

### 8. MODERN APPLIANCES

Appliance manufacturers introduce new models every year and homebuilders are able to offer the latest state-of-the-art equipment when completing a new home. Also, the homebuilder's purchasing power often reduces a buyer's costs.

### 9. APPRECIATION

The typical home needs remodeling after 25-30 years. Since new homes have an assured longer life, appraisals are generally higher than on comparable existing homes. That means new homes will likely resell for a higher value in the future.

### 10. MEMBERSHIP

North Hampton is the perfect place to live and a new home lets you get everything you want PLUS a great lifestyle. Purchase a new home and receive a Full Golf Membership to our award-winning Arnold Palmer golf course, compliments of LandMar. Not to mention reciprocal privileges at 10 additional courses throughout southeast Georgia and Florida.

